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CENTURY 21.

Masters

Comparison

Below, we are comparing the year of 2021 to the year of 2020.

● 2021 ● 2020

Total Listings

The total number of new listings has increased by 20.55%.



Average List Price

The average list price has increased by 1.25%.



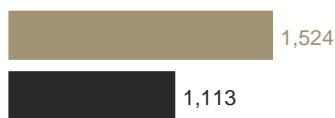
Total Inventory Cost

The total cost of inventory has increased by 22.05%.



Total Sales

The total number of sales has increased by 36.93%.



Sales Average Price

The average sale price has increased by 3.33%.



Average LSR

The average asking to selling ratio has increased by 0.94%.



Overview

Below, we are looking at the six key metrics within the year of 2021. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

1,883

Average List Price

The average asking price of properties that were listed.

\$418_K

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$787_M

Total Sales

The total volume of properties that were sold.

1,524

Sales Average Price

The average selling price of properties that were sold.

\$418_K

Average LSR

The average list to sell ratio of all sold properties.

0.986

Average DOM

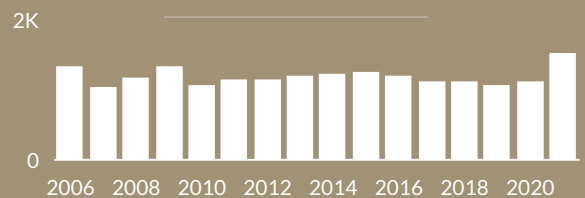
In the year of 2020, the average days on market was 65. In the year of 2021, the average days on market was 40. When the year of 2021 is compared to the year of 2020, the average days on market has decreased by 38.46%.

Total Sales Volume

In the year of 2020, the total volume of sales was \$451M. In the year of 2021, the total volume of sales was \$638M. When the year of 2021 is compared to the year of 2020, the total volume of sales has increased by 41.48%.

Total Sales | Quick Overview (See Page #5)

In the year of 2021, the total number of sales was 1,524.



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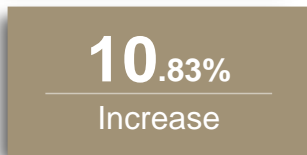
Total Listings

In the year of 2021, the total number of new listings was 1,883. In the year of 2020, the total number of new listings was 1,562. When the year of 2021 is compared to the year of 2020, the total number of new listings has increased by 20.55%.



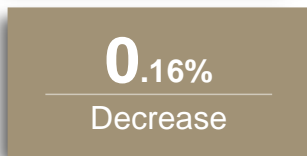
2021 vs 2020

In the year of 2020, the total number of new listings was 1,562. When the year of 2021 is compared to the year of 2020, the total number of new listings has increased by 20.55%.



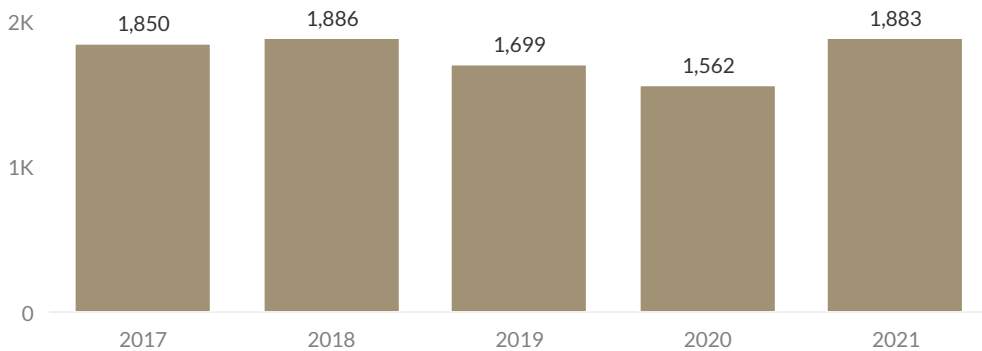
2021 vs 2019

In the year of 2019, the total number of new listings was 1,699. When the year of 2021 is compared to the year of 2019, the total number of new listings has increased by 10.83%.



2021 vs 2018

In the year of 2018, the total number of new listings was 1,886. When the year of 2021 is compared to the year of 2018, the total number of new listings has decreased by 0.16%.

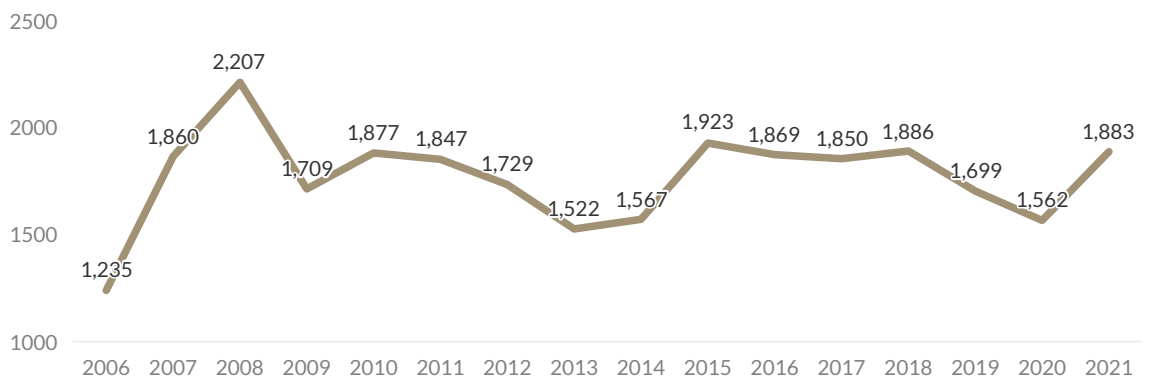


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 1,883 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 4 years as of the end of 2021.



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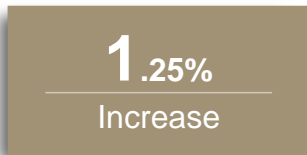
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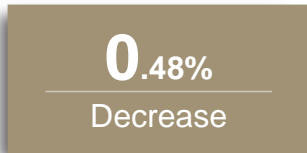
Average List Price

In the year of 2021, the average list price was \$418K. In the year of 2020, the average list price was \$413K. When the year of 2021 is compared to the year of 2020, the average list price has increased by 1.25%.



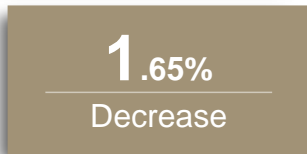
2021 vs 2020

In the year of 2020, the average list price was \$413K. When the year of 2021 is compared to the year of 2020, the average list price has increased by 1.25%.



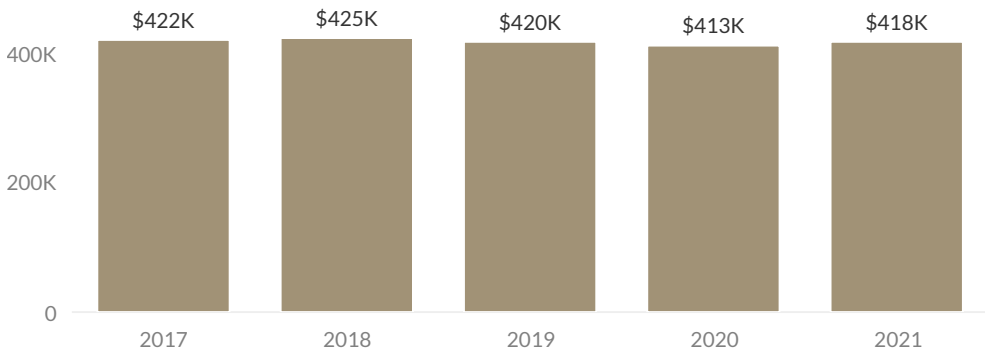
2021 vs 2019

In the year of 2019, the average list price was \$420K. When the year of 2021 is compared to the year of 2019, the average list price has decreased by 0.48%.



2021 vs 2018

In the year of 2018, the average list price was \$425K. When the year of 2021 is compared to the year of 2018, the average list price has decreased by 1.65%.

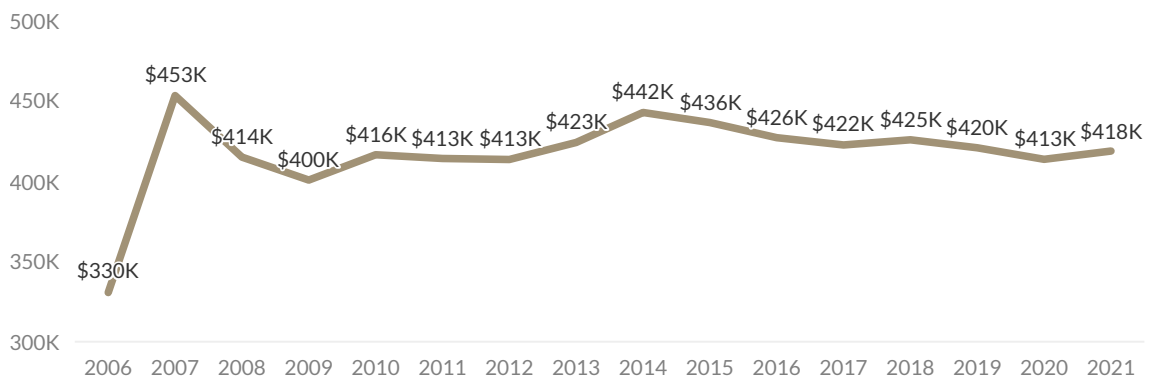


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average list price of \$418K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 4 years as of 2021.



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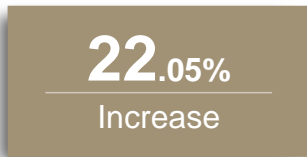
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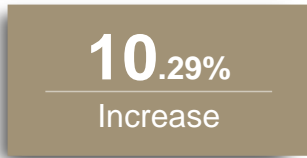
Total Inventory Cost

In the year of 2021, the total cost of inventory was \$787M. In the year of 2020, the total cost of inventory was \$645M. When the year of 2021 is compared to the year of 2020, the total cost of inventory has increased by 22.05%.



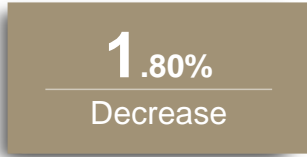
2021 vs 2020

In the year of 2020, the total cost of inventory was \$645M. When the year of 2021 is compared to the year of 2020, the total cost of inventory has increased by 22.05%.



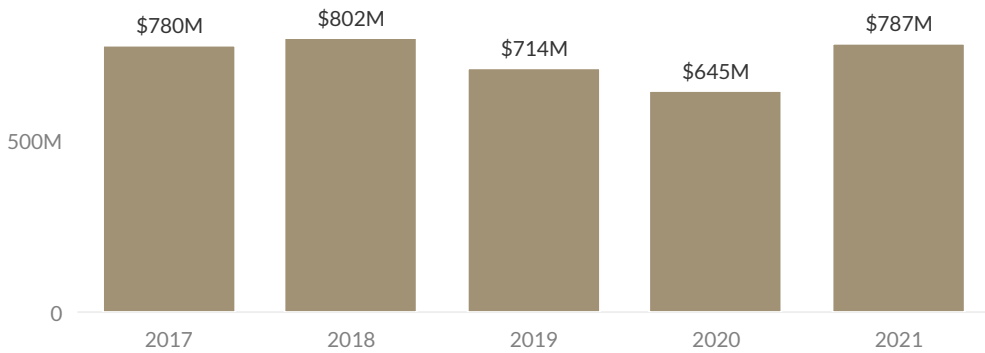
2021 vs 2019

In the year of 2019, the total cost of inventory was \$714M. When the year of 2021 is compared to the year of 2019, the total cost of inventory has increased by 10.29%.



2021 vs 2018

In the year of 2018, the total cost of inventory was \$802M. When the year of 2021 is compared to the year of 2018, the total cost of inventory has decreased by 1.80%.

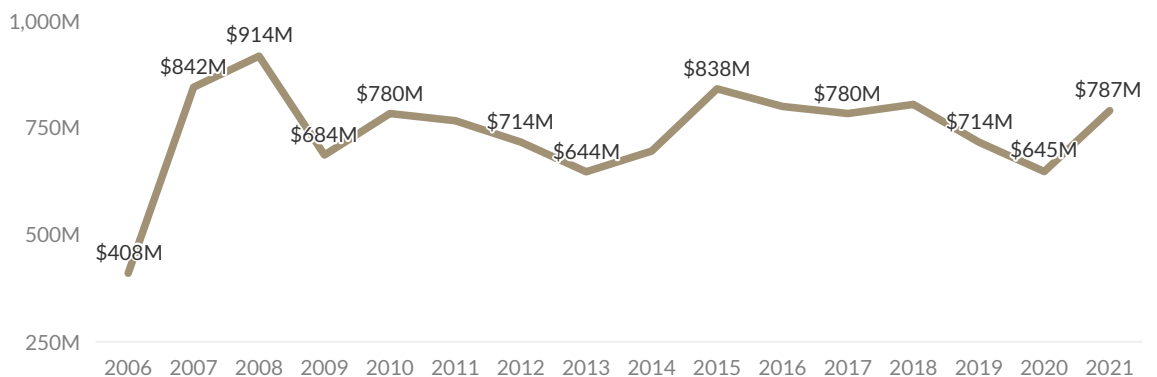


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total inventory volume of \$787M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 4 years as of 2021.



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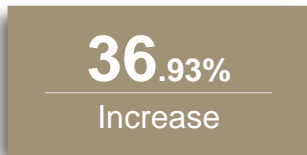
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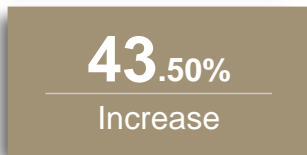
Total Sales

In the year of 2021, the total number of sales was 1,524. In the year of 2020, the total number of sales was 1,113. When the year of 2021 is compared to the year of 2020, the total number of sales has increased by 36.93%.



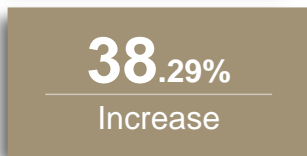
2021 vs 2020

In the year of 2020, the total number of sales was 1,113. When the year of 2021 is compared to the year of 2020, the total number of sales has increased by 36.93%.



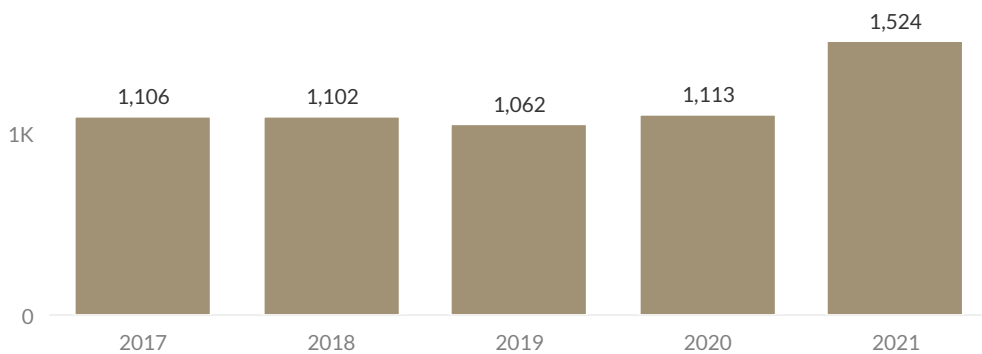
2021 vs 2019

In the year of 2019, the total number of sales was 1,062. When the year of 2021 is compared to the year of 2019, the total number of sales has increased by 43.50%.



2021 vs 2018

In the year of 2018, the total number of sales was 1,102. When the year of 2021 is compared to the year of 2018, the total number of sales has increased by 38.29%.

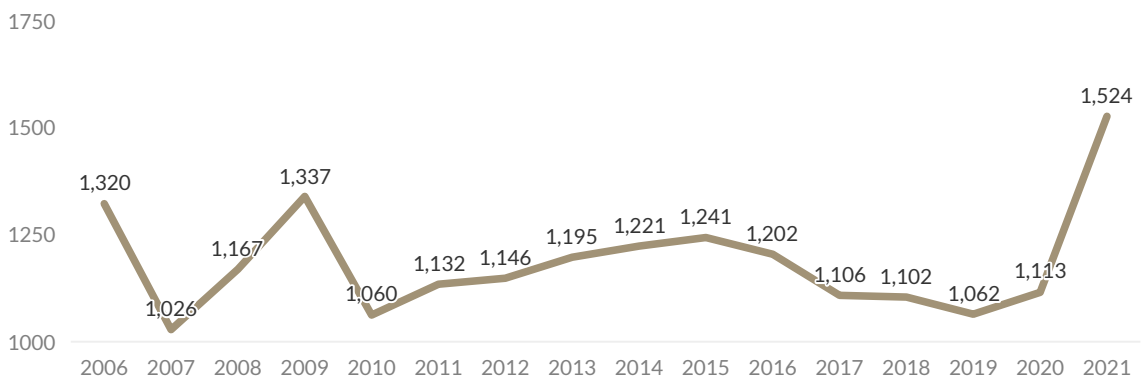


Overview

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Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 4 years as of 2021.



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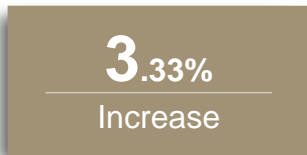
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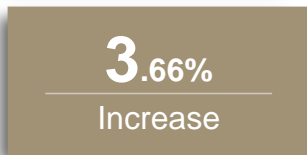
Sales Average Price

In the year of 2021, the average sale price was \$418K. In the year of 2020, the average sale price was \$405K. When the year of 2021 is compared to the year of 2020, the average sale price has increased by 3.33%.



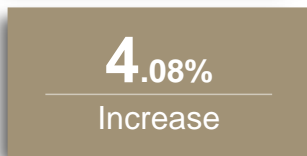
2021 vs 2020

In the year of 2020, the average sale price was \$405K. When the year of 2021 is compared to the year of 2020, the average sale price has increased by 3.33%.



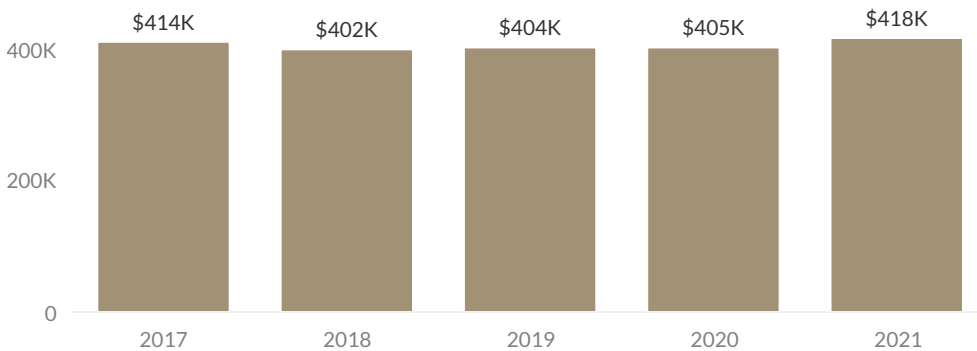
2021 vs 2019

In the year of 2019, the average sale price was \$404K. When the year of 2021 is compared to the year of 2019, the average sale price has increased by 3.66%.



2021 vs 2018

In the year of 2018, the average sale price was \$402K. When the year of 2021 is compared to the year of 2018, the average sale price has increased by 4.08%.

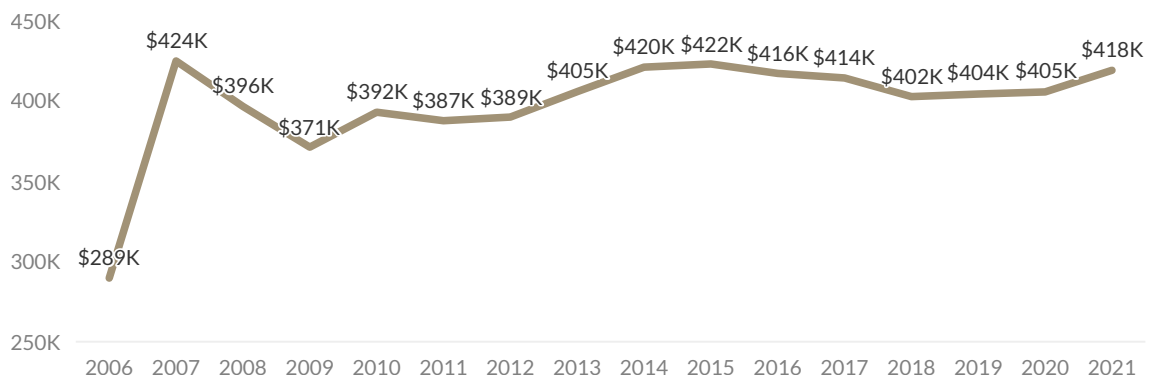


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average sale price of \$418K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 4 years as of 2021.



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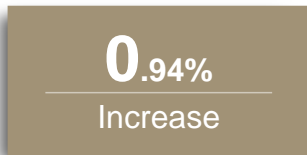
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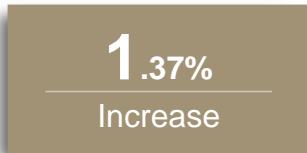
Average List to Sell Ratio

In the year of 2021, the average asking to selling ratio was 0.986. In the year of 2020, the average asking to selling ratio was 0.976. When the year of 2021 is compared to the year of 2020, the average asking to selling ratio has increased by 0.94%.



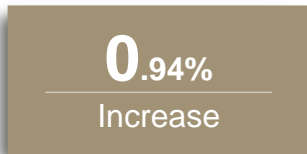
2021 vs 2020

In the year of 2020, the average asking to selling ratio was 0.976. When the year of 2021 is compared to the year of 2020, the average asking to selling ratio has increased by 0.94%.



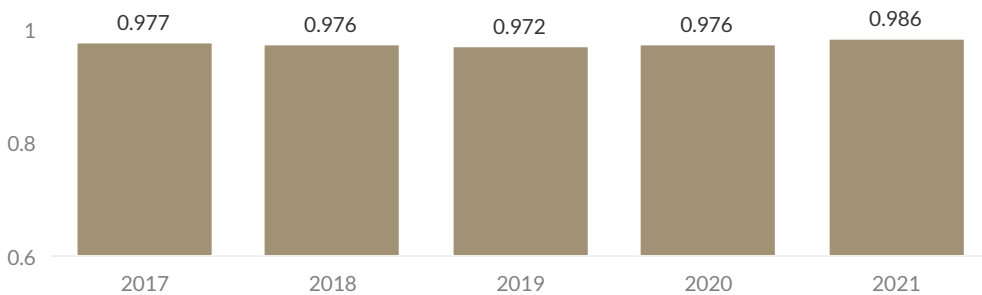
2021 vs 2019

In the year of 2019, the average asking to selling ratio was 0.972. When the year of 2021 is compared to the year of 2019, the average asking to selling ratio has increased by 1.37%.



2021 vs 2018

In the year of 2018, the average asking to selling ratio was 0.976. When the year of 2021 is compared to the year of 2018, the average asking to selling ratio has increased by 0.94%.

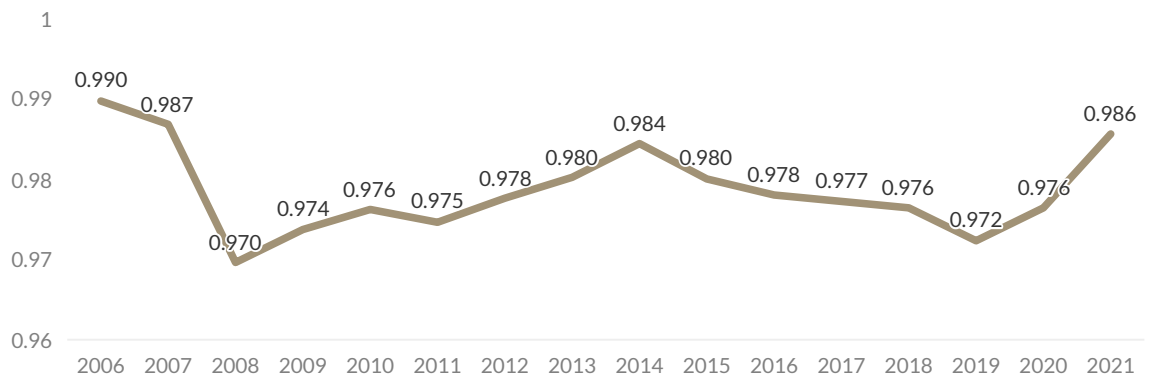


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average ask to sell price ratio of 0.986 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of 2021.



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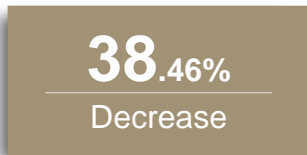
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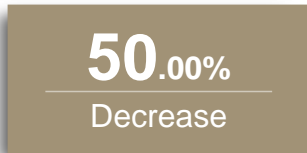
Average Days on Market

In the year of 2021, the average days on market was 40. In the year of 2020, the average days on market was 65. When the year of 2021 is compared to the year of 2020, the average days on market has decreased by 38.46%.



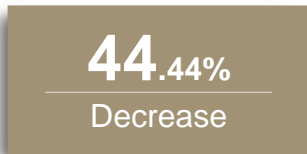
2021 vs 2020

In the year of 2020, the average days on market was 65. When the year of 2021 is compared to the year of 2020, the average days on market has decreased by 38.46%.



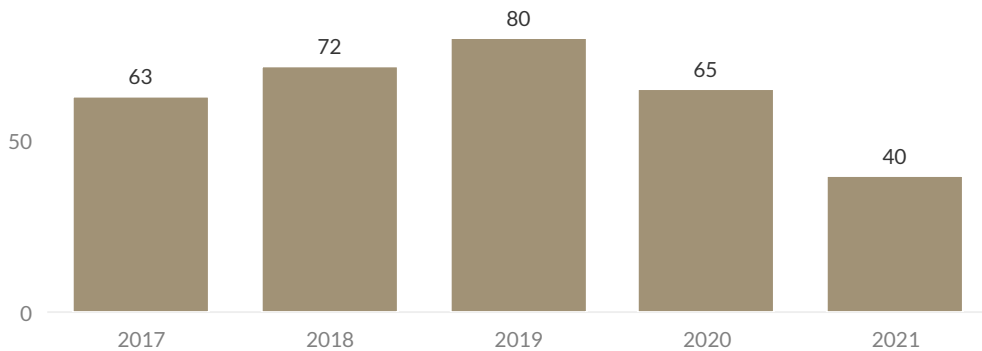
2021 vs 2019

In the year of 2019, the average days on market was 80. When the year of 2021 is compared to the year of 2019, the average days on market has decreased by 50.00%.



2021 vs 2018

In the year of 2018, the average days on market was 72. When the year of 2021 is compared to the year of 2018, the average days on market has decreased by 44.44%.

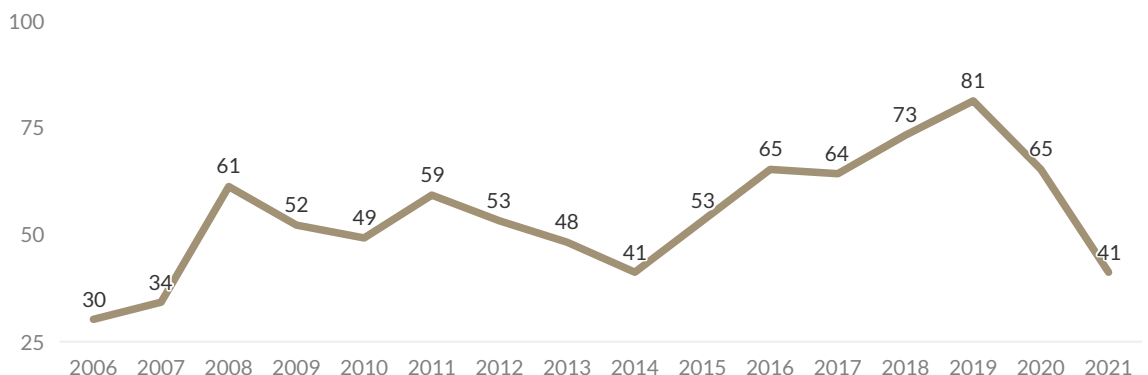


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average days on market of 40 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 4 years as of 2021.



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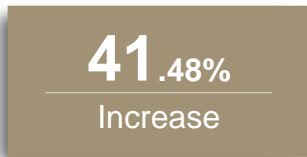
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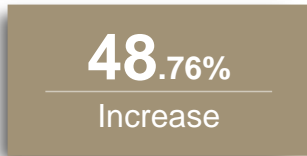
Total Sales Volume

In the year of 2021, the total volume of sales was \$638M. In the year of 2020, the total volume of sales was \$451M. When the year of 2021 is compared to the year of 2020, the total volume of sales has increased by 41.48%.



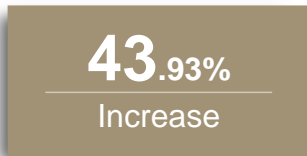
2021 vs 2020

In the year of 2020, the total volume of sales was \$451M. When the year of 2021 is compared to the year of 2020, the total volume of sales has increased by 41.48%.



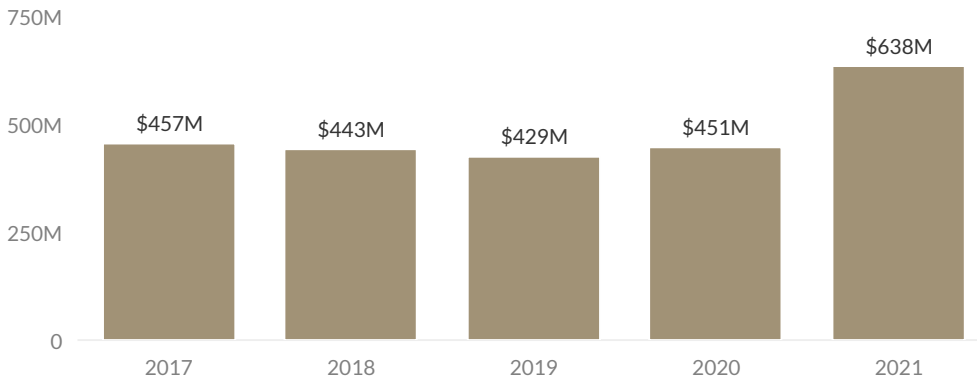
2021 vs 2019

In the year of 2019, the total volume of sales was \$429M. When the year of 2021 is compared to the year of 2019, the total volume of sales has increased by 48.76%.



2021 vs 2018

In the year of 2018, the total volume of sales was \$443M. When the year of 2021 is compared to the year of 2018, the total volume of sales has increased by 43.93%.

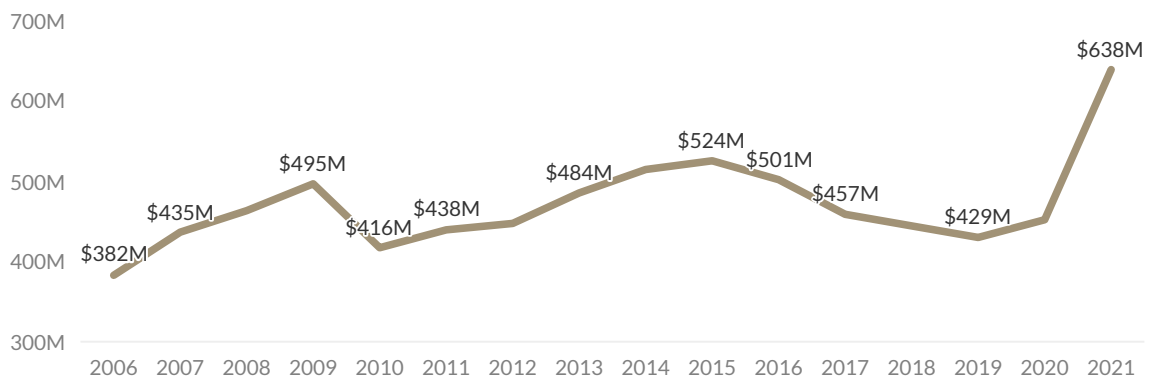


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total sales volume of \$638M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 4 years as of 2021.



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